

Meet the Team

LR Consultancy has a great team of people with a mass of experience in leadership, sales and service in housebuilding; all loving the fact that we get to share this with clients and see other people benefit from it!

Lesley Roberts, Managing Director

Combining her operational retail consultancy with consumer behaviour in high value purchases, Lesley has built a business that adds thought leadership to a range of practical customer focused solutions that increase sales and customer satisfaction. Lesley directs the team to provide insight and solutions for inspired leadership, exciting management and profitable responses to consumer behaviour in today's market.

An authority in the Leadership, Sales and Service, Lesley inspires Business Leaders, Sales Directors, Sales Managers, Sales Consultants and Customer Service professionals in UK housebuilding to improve business performance, accelerate sales and increase customer satisfaction.

Tracy Fitzpatrick

Tracy brings a wealth of expertise and knowledge from a range of industry and has both operational and strategic expertise in sales.

Tracy offers the team a strategic dynamic and is engaged in the assessment of a clients' business. She provides constructive and effective plans to improve business performance and move people forward in their role.

Val Povey

Val is a critical part of LR Consultancy having worked directly with Lesley since 2000. LR Consultancy relies on Val's project management skills and attention to detail to coordinate out numerous projects, to liaise with clients and to manage our on line presence and learning platforms.

Denise Chilton

Denise is a dynamic executive coach with years of experience in the field. Her energetic approach lends itself to enjoyable coaching sessions, workshops and facilitating events to develop emerging leaders and help to unlock their potential.

Karen Cureton

Recruited directly from new home sales, Karen too has over twenty years' experience in the housing market. Recruited directly from new home sales, Karen too has over twenty years' experience in the housing market, working directly for developers in her early career and laterally as an associate for LR Consultancy.

Karen brings with her the ability to develop practical sales input to develop core selling skills especially how the digital age has changed how leads are received and followed up. Karen brings with her the ability to develop practical sales input to develop core selling skills especially how the digital age has changed how leads are received and followed up.

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Jane Girvan

Jane is an experienced trainer in a range of sales and management development scenarios. Jane has a natural drive and enthusiasm and brings this to the delivery of workshops and training sessions. She is experienced in new home sales, is NLP trained, and is adept at performance coaching and mentoring.

Jane is a natural asset to the team with many years working LR Consultancy and our cherished clients

Charlotte Campbell

Charlotte's knowledge of the property industry is wide ranging having held a variety of senior roles within a large Independent Estate Agent and Auction house with additional experience as a new homes and investment Sales Manager and Regional Sales Manager for an estate agency software company.

Charlotte brings a wealth of experience to LR Consultancy especially in her capacity as a provider for the NfOPP technical award in Sale of residential property. Her expertise is invaluable for the Successful Selling Award that LR Consultancy offer the new home industry.

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